



From Field to Feed - *Feeding Your Success*

November Newsletter



Organic Certification - Approved!

We are delighted to announce that we have now received confirmation of our Organic Registration. This covers both our Processing of Organic On-Farm Mixes and the Supply of Organic Products and Blends.

Our registration is with the leading UK Organic Certification body, The Soil Association, though as a registered supplier this will cover us for supplies and services to all registered Organic farms whoever certifies you.

On-farm processing offers Organic farms an excellent opportunity to maximise the use of home-grown products whilst helping to reduce feed costs, this can now be done with the security of full compliance with the Organic certification requirements. Coupled with the supply of Organic products to complement the on-farm products, and comprehensive nutrition support and advice. **The complete Organic Service!**

Demand for Organic Cereals

B & W Organic customer base has accounted for approximately 10% of the annual mill/mix tonnage, but this is growing. This year in particular with the increasing demand for Organic Milk & Beef we are seeing a growing number of conventional farmers converting to Organic – many seeing this as an opportunity to improve profitability with falling milk/meat prices.

With this in mind, sourcing Organic Raw Materials is becoming an increasing problem & we suggest that if you are currently in organic –conversion, start to investigate your options now. B & W can provide Non-GM diets for the conversion period & in fact now only stock Non-GM protein straights.

The demand for Organic cereals is currently out-stripping supply and therefore there needs to be some serious planning with regard to your own farm requirements. We can see the need for further conversion in the arable sector and as purely arable organic systems are not sustainable it makes sense for the development of some co-operation between cereal & livestock farmers in the future, with sharing of land/resources.

If you are looking for help with ration –planning during your conversion period or once fully organic, please contact Melanie White: 07802 359702.

Organic Rations

ORGANIC BLENDS/MIXES: B & W have now sourced Organic Triticale, Organic Beans & also an Organic concentrate & can now formulate & process a whole range of Organic cereal-based diets/blends for any type of live-stock.

We have had a lot of interest from the Organic sector to provide Organic Mixes/Blends as organic cereals become scarcer & many organic farmers do not have enough land available to grow all of their cereal requirements.

Example Organic Beef /Lamb Finisher Mix: (70% ORGANIC)

Raw Material	%	
Organic Triticale	44.0	Oil = 1.8%
Organic Beans	26.0	Protein = 14.0%
Barley	11.5	NDF = 15.8%
Sugar beet	7.5	Ash = 8.0%
Molasses	5.0	
Limestone Flour	2.5	Starch = 45.7%
Rock Salt	2.5	Sugar = 8.14%
Calcined Magnesite	1.0	ME(MJ/kg) DM = 12.6

CURRENT PRICE IN BULK EX- WORKS=
£182.00/TONNE

This is a 70% ORGANIC BLEND – which should be more than enough if you are using 100% organic forage – but please check you daily concentrate allowance to make sure you do not exceed maximum non-organic limits.

If you are interested in this mix or looking for a special formulation, please contact the office on: **01258 830100**

Interesting Dairy Facts

Here are some interesting facts that we collected from the South West Dairy show:

- The Organic liquid milk has shown excellent growth over the last year — 70% increase between 2005 and 2006.
- UK Average Milk Yield between 1994 and 2005 average yield per cow has increased by 28 % to 6770 litres per cow.
- UK Average herd size have increased - from 79 in 1994 to 100 in 2004
- UK Average Household Consumption—Average consumption of yoghurt has increased by approximately 45% between 1996 and 2004/05

